

# UNITED STATES ENVIRONMENTAL PROTECTION AGENCY WASHINGTON, DC 20460

OFFICE OF CHEMICAL SAFETY AND POLLUTION PREVENTION

March 23, 2020

Kelley McKissic Registration Specialsit S.C. Johnson Professional A Division of S.C. Johnson & Son Inc. 1525 Howe St. Racine, WI 53403

Subject: Label Amendment: Adding the Emerging Viral Pathogens Claim

Product Name: Gertrude II

EPA Registration Number: 89900-3 Application Date: 03/12/2020 Decision Number: 560829

Dear Ms. McKissic:

The amended label referred to above, submitted in connection with registration under the Federal Insecticide, Fungicide and Rodenticide Act, as amended, is acceptable. This approval does not affect any conditions that were previously imposed on this registration. You continue to be subject to existing conditions on your registration and any deadlines connected with them.

A stamped copy of your labeling is enclosed for your records. This labeling supersedes all previously accepted labeling. You must submit one copy of the final printed labeling before you release the product for shipment with the new labeling. In accordance with 40 CFR 152.130(c), you may distribute or sell this product under the previously approved labeling for 18 months from the date of this letter. After 18 months, you may only distribute or sell this product if it bears this new revised labeling or subsequently approved labeling. "To distribute or sell" is defined under FIFRA section 2(gg) and its implementing regulation at 40 CFR 152.3.

Because you have opted to add statements pertaining to emerging viral pathogens to your label as described in the August 19, 2016, Guidance to Registrants: Process For Making Claims Against Emerging Viral Pathogens Not On EPA-Registered Disinfectant Labels ("Guidance"), https://www.epa.gov/sites/production/files/2016-09/documents/emerging\_viral\_pathogen\_program\_guidance\_final\_8\_19\_16\_001\_0.pdf, you are subject to the following additional terms of registration:

1. You may make statements pertaining to emerging viral pathogens only through the following communications outlets: technical literature distributed exclusively to health care facilities, physicians, nurses and public health officials, "1-800" consumer information services, social media sites and company websites (non-label related). These statements shall not appear on marketed (final print) product labels.

- 2. Your statements pertaining to emerging viral pathogens must adhere to the format approved on the Agency-accepted master label.
- 3. You may make statements pertaining to emerging viral pathogens only upon a disease outbreak that meets all the following criteria:
  - a. The causative organism must be a virus that causes an infectious disease that has appeared in a human or animal population in the U.S. for the first time, or that may have existed previously but is rapidly increasing in incidence or geographic range.
    - i. For human disease, the outbreak is listed in one of the following Centers for Disease Control (CDC) publications:
      - A. CDC Current Outbreak List for "U.S. Based Outbreaks" (www.cdc.gov/outbreaks),
      - B. CDC Current Outbreak List for "Outbreaks Affecting International Travelers" with an "Alert" or "Advisory" classification (www.cdc.gov/outbreaks) (also released through the CDC's Health Alert Network (HAN) notification process)
      - C. Healthcare-Associated Infections (HAIs) Outbreaks and Patient Notifications page (www.cdc.gov/hai/outbreaks)
    - ii. For animal disease, the outbreak is identified as an infectious disease outbreak in animals within the U.S. on the World Organization for Animal Health (OIE) Weekly Disease Information page

(www.oie.int/wahis 2/public/wahid.php/Diseaseinformation/WI).

- A. The CDC or OIE has identified the taxonomy, including the viral family and/or species, of the pathogen and provides notice to the public of the identity of the emerging virus that is responsible for an infectious disease outbreak. Based on the taxonomy of the outbreak pathogen identified by the CDC or OEI, the pathogen's viral subgroup is enveloped.
- B. The virus can be transmitted via environmental surfaces (non-vector transmission), and environmental surface disinfection has been recommended by the CDC, OIE or EPA to control the spread of the pathogen.
- 4. You may begin communicating statements pertaining to emerging viral pathogens only upon CDC or OIE's publication per term 3.a. of an outbreak of an emerging viral pathogen meeting all of the criteria of term 3. You must cease and remove all such non-label communications intended for consumers no later than 24 months after the original publication of the outbreak per term 3.a., unless the Agency issue written guidance to the contrary due to continued public health concerns. The emerging pathogen claim language may remain on the master label.

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5. Terms from points 1 through 4 above shall become immediately void and ineffective if registration for use against Rotavirus is suspended or cancelled or no longer meets the criteria for a disinfectant claim (see EPA Product Performance Test Guideline 810.2200). In addition, terms B.1 through B.4 above shall become immediately void and ineffective upon your receipt of evidence of ineffectiveness against any pathogen in a less-resistant Spaulding category.

Should you wish to add/retain a reference to the company's website on your label, then please be aware that the website becomes labeling under the Federal Insecticide Fungicide and Rodenticide Act and is subject to review by the Agency. If the website is false or misleading, the product would be misbranded and unlawful to sell or distribute under FIFRA section 12(a)(1)(E). 40 CFR 156.10(a)(5) list examples of statements EPA may consider false or misleading. In addition, regardless of whether a website is referenced on your product's label, claims made on the website may not substantially differ from those claims approved through the registration process. Therefore, should the Agency find or if it is brought to our attention that a website contains false or misleading statements or claims substantially differing from the EPA approved registration, the website will be referred to the EPA's Office of Enforcement and Compliance.

Your release for shipment of the product constitutes acceptance of these conditions. If these conditions are not complied with, the registration will be subject to cancellation in accordance with FIFRA section 6. If you have any questions, you may contact Aline Heffernan at 703-347-8602 or via email at Heffernan.Aline@epa.gov.

Sincerely,

John Hebert, Chief Regulatory Management Branch 1 Antimicrobials Division (7510P)

Office of Pesticide Programs

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Enclosure

#### Gertrude II

#### **Alternate Brand Names:**

- 1. Fantastik Heavy Duty Cleaner Disinfectant [Added 8-3-18]
- 2. Fantastik Heavy Duty Disinfectant Cleaner [Added 8-3-18]
- 3. Fantastik Multi-Surface Degreaser Disinfectant [Added 8-3-18]
- 4. Fantastik Multi-Surface Disinfectant Degreaser [Added 8-3-18]
- 5. Fantastik Multi-Surface Degreaser Disinfectant Cleaner [Added 8-3-18]
- 6. Fantastik Multi-Surface Disinfectant Degreaser Cleaner [Added 8-3-18]

#### [SECTION 1: FORMULA]

#### Active Ingredient:

Alkyl* dimethyl benzyl ammonium chloride *(50%C14, 40%C12, 10%C16)	0.26%
Inert Ingredients:	<u>99.74%</u>
Total:	100.00%

## [SECTION 2: REFERRAL STATEMENTS] KEEP OUT OF REACH OF CHILDREN

Net Wt. (XX mL) (X OZ)

## ACCEPTED

03/23/2020

Under the Federal Insecticide, Fungicide and Rodenticide Act as amended, for the pesticide registered under EPA Reg. No. 89900-3

#### [SECTION 3: DIRECTIONS FOR USE]

It is a violation of Federal law to use this product in a manner inconsistent with its labeling.

\*Kitchen countertops and similar, food-contact surfaces must be rinsed with clean potable water following application. [Statement required when food-contact surfaces are referenced on the label.]

TO CLEAN: [Bathroom (Restroom) directions]

Spray 6-8 inches (15 - 20 cm) from surface until thoroughly covered. For tough jobs, let stand several minutes before wiping. Rinse.

TO CLEAN: [Kitchen directions]

Spray 20cm (6-8 inches) from surface until thoroughly covered. For tough jobs, let stand several minutes before wiping. Rinse.

TO DISINFECT (2400-2900 ppm active):

Spray 6-8 inches (15 - 20 cm) from surface until thoroughly wet. Let surface stand wet for 5 minutes and wipe.

S.C. Johnson Professional, A Division of S.C. Johnson & Son, Inc. File Name: Gertrude II

EPA Reg. No. 89900-3 Page **1** of **26** KSM 04-12-2019 Can be used on all types of hard non-porous (bathroom) (restroom) (\*kitchen) surfaces: [[insert LOCATIONS from Table 3] [insert SURFACE TYPES – Table 4]]. Spot test all (other) surfaces in an inconspicuous area. Unplug electrical appliances before using.

#### **STORAGE & DISPOSAL**

#### [Residential – nonrefillable container/final disposal]

Pesticide Storage: Store in original container out of reach of children and pets.

Pesticide Disposal: Never place unused product down any indoor or outdoor drain.

Container Handling: Nonrefillable container. Do not reuse or refill this container. Securely wrap original

container in several layers of newspaper and discard in trash or offer for recycling if available.

#### [Residential - refillable container]

Pesticide Storage: Store in original container out of reach of children and pets.

Pesticide Disposal: Never place unused product down any indoor or outdoor drain.

Container Handling: Refillable Container. Refill this container with [brand name] only. Do not reuse this container for any other purpose.

**Physical/Chemical Hazards:** KEEP OUT OF REACH OF CHILDREN AND PETS. Do not use or store near heat or open flame. Do not mix with oxidizers, soap, or other anionic materials.

## [SECTION 4: ORGANISMS]

[Note to reviewer: *Type* claims may be qualified by using the *Name* from the following list:]

Туре	Name	ATCC
	Staphylococcus aureus (Staph)	ATCC 6538
	Salmonella enterica (Salmonella)	ATCC 10708
	Pseudomonas aeruginosa (Pseudomonas)	ATCC 15442
	Enterobacter aerogenes	ATCC 13048
	Escherichia coli O157:H7 (E. coli)	ATCC 35150
Bacteria	Listeria monocytogenes	ATCC 15313
	Methicillin Resistant Staphylococcus aureus (MRSA)	ATCC 33592
	Vancomycin Resistant Enterococcus faecalis (VRE)	ATCC 51575
	Streptococcus pyogenes	ATCC 19615
	Enterococcus faecalis	ATCC 29212
	Campylobacter jejuni	ATCC 29428
	Herpes Simplex Virus Type 1	ATCC VR-733
	Herpes Simplex Virus Type 2	ATCC VR-734
	Influenza A (H1N1) Virus (Influenza) (Flu)	ATCC VR-1469
Viruses	Respiratory Syncytial Virus (RSV)	ATCC VR-26
	Rotavirus (Strain WA)	ATCC VR-2018
	Parainfluenza virus type 3 (Strain C243)	ATCC VR-93
	Human coronavirus (Strain 229)	ATCC VR-740
Fungicide	Trichophyton interdigitale	ATCC 9533

Fungistat	Aspergillus niger	ATCC 6275
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[Note to Reviewer: Footnotes for symbols mentioned in label.]

\*(Bacteria)(:) (Staphylococcus aureus) (Staph) (ATCC 6538), (Salmonella enterica) (Salmonella) (ATCC 10708), (Pseudomonas aeruginosa) (Pseudomonas) (ATCC 15442), (Enterobacter aerogenes) (ATCC 15442), (Escherichia coli) O157:H7 (E. coli) (ATCC 35150), (Listeria monocytogenes) (ATCC 15313), (Methicillin Resistant Staphylococcus aureus) (MRSA) (ATCC 33592), (Vancomycin Resistant Enterococcus faecalis) (VRE) (ATCC 51575), (Streptococcus pyogenes) (ATCC 19615), (Enterococcus faecalis) (ATCC 29212), (Campylobacter jejuni) (ATCC 29428)

^(Viruses)(:) Herpes Simplex Virus Type 1 (VR-733), Herpes Simplex Virus Type 2 (VR-734), Influenza A (H1N1) Virus (Influenza) (Flu) (VR-1469), Respiratory Syncytial Virus (RSV) (VR-26), Rotavirus (Strain WA) (VR-2018), Parainfluenza virus type 3 (Strain C243) (VR-93), Human coronavirus (Strain 229) (VR-740)

<sup>†</sup>(Germs)(:) (Staphylococcus aureus) (Staph) (ATCC 6538), (Salmonella enterica) (Salmonella) (ATCC 10708), (Pseudomonas aeruginosa) (Pseudomonas) (ATCC 15442), (Herpes Simplex Virus Type 1) (VR-733), (Herpes Simplex Virus Type 2) (VR-734), (Influenza A) (H1N1) (Virus) (Influenza) (Flu) (VR-1469), (Respiratory Syncytial Virus) (RSV) (VR-26), (Rotavirus) (Strain WA) (VR-2018), (Parainfluenza virus type 3) (Strain C243) (VR-93), (Human coronavirus) (Strain 229) (VR-740)

(∞)(Fungi)(:) (Trichophyton interdigitale) (ATCC 9533), (Aspergillus niger) (ATCC 6275)

{Note to Reviewer: These statements for claims against large, non-enveloped viruses, shall not appear on marketed (final print) labels.}
EMERGING VIRAL PATHOGENS

This product qualifies for emerging viral pathogen claims per the EPA's 'Guidance to Registrants: Process for Making Claims Against Emerging Viral Pathogens not on EPA-Registered Disinfectant Labels' when used in accordance with the appropriate use directions indicated below.

This product meets the criteria to make claims against certain emerging viral pathogens from the following viral category.

#### Enveloped virus

For an emerging viral pathogen that is a/an	follow the direction for use for the following
	organism on the label
Enveloped virus	Rotavirus (Strain WA)

[Product name] has demonstrated effectiveness against viruses similar to [name of emerging virus] on hard, non-porous surfaces. Therefore, [Product name] can be used against [name of emerging virus] when used in accordance with the directions for use against Rotavirus on hard, non-porous surfaces. Refer to the [CDC or OIE] website at [pathogen-specific website address] for additional information.

OR

[Name of illness/outbreak] is caused by [name of emerging virus]. [Product name] kills similar viruses and therefore can be used against [name of emerging virus] when used in accordance with the direction for use against Rotavirus on hard, non-porous surfaces. Refer to the [CDC or OIE] website at [website address] for additional information.

#### [SECTION 5: MARKETING CLAIMS]

[Note to Reviewer: "And" or "&" can be used interchangeable in the marketing sentences. Sentences may be joined using the word "and" or "or" or comma's. Exclamation marks may be used for emphasis. All claims containing the word "new" or "improved" will only be used for 6 months after the first retail production.]

#### **Table 1 - Disinfecting Claims:**

- Disinfection has never been more pleasant
- (Improved) formula cleans, disinfects and deodorizes
- (Thoroughly) cleans, shines and disinfects
- [insert LOCATION Table3] (cleaner) reduce many types of (household) bacteria\* (and their odors)
- [insert LOCATION Table3] kills many types of (household) bacteria\* (and eliminates their odors)
- [insert LOCATIONS Table 3] (touch-up) cleaner (and) (disinfectant)
- [Insert LOCATIONS Table 3] cleaner and disinfectant
- [Product name] ([this product]) helps reduce the spread of [insert ORGANISMS Section 4] on treated hard, non-porous surfaces
- [This Brand] ([This Product]) [insert LOCATION Table3] kills many types of (household) bacteria\* (and eliminates their odors)
- [This Brand] ([This Product]) is a (an) All- (Multi-) Purpose (Antibacterial) (Bactericide) (Bactericidal) (Disinfectant) (Deodorizer) (Viricidal) Spray(.) When use-directions are followed(.)
- [This Brand] ([This Product]) is a disinfectant (versatile cleaner) that kills ((99.9%) of) (household) bacteria\* (and) (removes grease) (cleans) (household) (hard surfaces) (to a shine)
- [This Brand] ([This Product]) thoroughly cleans (shines) (disinfects) (and) (deodorizes)
- [This Brand] [(This Product]) cleans (shines) (disinfects) (and) (deodorizes) areas of your home such as [insert LOCATIONS Table 3]
- [This Brand] [(This Product]) cleans (shines) (disinfects) (and) (deodorizes) bathroom (restroom) hard non-porous surfaces (\*kitchen hard non-porous surfaces)
- [This Brand] [(This Product]) is effective on (kills) 99.9% of germs<sup>‡</sup> in [insert LOCATIONS Table 3]
- [This Brand] [(This Product]) is effective on (kills) 99.9% of germs<sup>‡</sup> on bathroom (restroom) hard surfaces (kitchen hard surfaces)
- A convenient (the easy) way to clean (clean-up) (touch-up) and disinfect everyday (little) messes
- A(n) (easy) way to eliminate (destroy) 99.9% of bacteria\* in your [insert LOCATIONS Table 3]
- A(n) (easy) way to kill (disinfect) 99.9% of bacteria\* in your [insert LOCATIONS Table 3]
- Add an everyday (a disinfecting) cleaning to your daily (cleaning) (routine)
- Add an everyday (a disinfecting) touch-up(s) (clean up) to your daily cleaning (routine)
- (Multi-purpose) (multi-surface) (heavy duty) (antibacterial) (daily) [insert LOCATIONS Table 3] cleaner (spray) (and disinfectant)
- All-Purpose cleaner
- All-Purpose (multi-purpose) (multi-surface) (heavy duty) cleaner brightens hard surfaces and removes (cuts) [insert SOIL Table 6]
- (Multi-purpose) (multi-surface) (heavy duty) cleaner and deodorizer eliminates 99.9% of odor causing bacteria\* and removes (cuts) [insert SOIL Table 6]

S.C. Johnson Professional,

- (Multi-purpose) (multi-surface) (heavy duty) disinfectant kills viruses^ (bacteria\*) (viruses^ and bacteria\*) and removes (cuts) [insert SOIL Table 6]
- (Multi-purpose) (multi-surface) (heavy duty) cleaner leaves a fresh scent and removes (cuts) [insert SOIL
   Table 6]
- (Multi-purpose) (multi-surface) (heavy duty) mildew-fungistat<sup>∞</sup> prevents mold and mildew for up to 7 days and removes (cuts) [insert SOIL - Table 6]
- (Multi-purpose) (multi-surface) (heavy duty) disinfectant kills germs<sup>‡</sup> and removes (cuts) [insert SOIL -Table 6]
- (touch-up) (multi-purpose) (multi-surface) (heavy duty) (antibacterial) (daily) [insert LOCATIONS Table 3] (and) [insert SURFACE TYPES Table 4] (and [insert ITEMS Table 5]) cleaner (spray) (disinfectant (cleaner)) (antibacterial)
- One-Step\* [insert LOCATIONS Table 3] (and) [insert SURFACE TYPES Table 4] (and [insert ITEMS -Table 5]) cleaner (spray) (disinfectant (cleaner)) (antibacterial (cleaner)) \*when use-directions for disinfection are followed
- An (the) Easy way to disinfect
- An easy way to disinfect (and clean) while eliminating (tough) soap scum (grease) (and grime)
- An effective disinfectant for use in the [insert LOCATIONS Table 3]
- Antibacterial (foaming) (action) formula
- Clean (Deodorize) (Disinfect) with [this Brand] ([this Product])
- Cleaning (and disinfecting) formula
- Cleaning and disinfecting
- Cleans (shines) (disinfects) (and) (deodorizes) areas of your home such as [insert LOCATIONS Table 3]
- Cleans (shines) (disinfects) (and) (deodorizes) bathroom (restroom) hard non-porous surfaces (\*kitchen hard non-porous surfaces)
- Cleans (shines) (disinfects) (and) deodorizes
- Cleans disinfects and deodorizes
- Deodorizes by cleaning and disinfecting
- Disinfect the hard non-porous surfaces you (your children) (your family) (people in your home) (people in your house) (guests) touch (contact) (handle) the most
- Disinfect(s) hard non-porous surfaces where germs<sup>‡</sup> (microbes) (microorganisms) (bacteria\*) (viruses^) live (hide) (hide out) (reside) (lurk) (lie in wait)
- Disinfect(s) the hard non-porous surfaces in your [insert LOCATIONS Table 3]
- Disinfect(s) the hard non-porous surfaces in your [insert LOCATIONS Table 3] by killing 99.9% of the germs<sup>‡</sup> (microbes) (microorganisms) (bacteria\*) (viruses^) that live (hide) (hide out) (reside) (lurk) (lie in wait) there
- Disinfectant (antibacterial) (touch-up) [insert LOCATIONS Table 3] Multi-purpose (Heavy Duty) cleaner
- One-Step\* [insert LOCATIONS Table 3] (Heavy Duty) cleaner \*when use-directions for disinfection are followed
- Disinfectant kills (that kills) [insert ORGANISMS Section 4]
- Disinfecting (foam(ing)) (action) formula
- Disinfecting formula
- Disinfects
- Disinfects (and deodorizes)
- Disinfects (kills) (household) bacteria\*

- Disinfects (kills) bacteria\*
- Disinfects [insert LOCATIONS Table 3] (and) [insert SURFACE TYPES Table 4] (and [insert ITEMS Table 5])
- Disinfects and kills 99.9% of germs<sup>‡</sup> (viruses<sup>^</sup>) (and) (bacteria<sup>\*</sup>)
- Disinfects and leaves your bathroom (\*kitchen) smelling fresh
- Disinfects in [insert LOCATIONS Table 3]
- Disinfects in [insert LOCATIONS Table 3] and on [insert SURFACE TYPES Table 4] and on [insert ITEMS Table 5]
- Disinfects the busiest (most-touched) (high-touch) hard non-porous surfaces in your [insert LOCATIONS -Table 3]
- Disinfects the hard to reach (dirtiest) places on hard, non-porous surfaces in your [insert LOCATIONS -Table 3]
- Effective against bacteria\* (household bacteria\*)
- Effective against bacteria\* (household bacteria\*) including [insert ORGANISMS Section 4]
- Effective against bacteria\* and viruses^ (household viruses^ and bacteria\*)
- Effective against bacteria\* and viruses^ (household viruses^ and bacteria\*) including [insert ORGANISMS Section 4]
- Effective against viruses<sup>^</sup> (household viruses<sup>^</sup>)
- Effective against viruses^ (household viruses^) including [insert ORGANISMS Section 4]
- Effective on (kills) 99.9% of germs<sup>‡</sup> in [insert LOCATIONS Table 3]
- Effective on (kills) 99.9% of germs<sup>‡</sup> on bathroom (restroom) hard surfaces (\*kitchen hard non-porous surfaces)
- Effectively (thoroughly) cleans (shines) (and disinfects) your [insert LOCATIONs Table 3]
- Eliminates (destroys) 99.9% of bacteria\* found (commonly found) on hard, nonporous surfaces (all around) your [insert LOCATIONS Table 3]
- Eliminates (destroys) 99.9% of bacteria\* found (commonly found) on hard, nonporous surfaces (all around) your [insert LOCATIONS Table 3] including [insert ORGANISM Section 5]
- Eliminates (Destroys) 99.9% of bacteria\* from [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Eliminates 99.9% of germs<sup>‡</sup> (microbes) (microorganisms) (bacteria\*) (viruses^) where they live (hide) (hide out) (reside) (lurk) (lie in wait)
- Eliminates 99.9% of microbes (microorganisms) (bacteria\*) (viruses^) where germs<sup>‡</sup> are a concern
- Foaming Disinfectant Bathroom (restroom) (multi-surface) (multi-purpose) (heavy duty) [insert LOCATIONS Table 3] (cleaner)
- For general cleaning (disinfecting) of [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- For general cleaning and disinfecting of [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES -Table 4] (and on [insert ITEMS - Table 5])
- For the dirt you (can) see and the (household) bacteria\* (germs<sup>‡</sup>) you can't
- Formula cleans (and) (disinfects)
- From [this Brand], the brand you trust to clean (and disinfect)
- From the brand you trust to clean (and disinfect)
- Great for touch-up cleaning (and disinfecting)
- Helps reduce cross-contamination of [insert LOCATIONS Table 3] of treated hard, non-porous surfaces

- Helps reduce cross-contamination of [insert LOCATIONS Table 3] on treated hard non-porous [insert SURFACE TYPES - Table 4] surfaces
- Helps reduce cross-contamination of treated hard, non-porous surfaces
- Helps reduce the spread of viruses^ on treated hard, non-porous surfaces
- Household (bacteria\* killing) (germ killing) formula
- Improved (fragrance name) (scent) formula deodorizes (disinfects) and leaves your bathroom (restroom) (\*kitchen) (home) smelling fresh
- Improved (fragrance name) scent
- Kills ((99.9%) of) (household) bacteria\*
- Kills ((99.9%) of) (household) germs<sup>‡</sup>
- Kills (household) bacteria\* (and viruses^)
- Kills (household) bacteria\* (and viruses^) without (with no) fumes\* (harsh smell(s)\*) \*from cleaning solvents
- Kills (harmful) germs<sup>‡</sup> in [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills (household) bacteria\* (viruses^) (odor-causing bacteria\*) on hard, non-porous surfaces in (around) the [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills (household) viruses<sup>^</sup> (and) (bacteria\*) in your [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills [insert ORGANISMS Section 4]
- Kills 99.9% of (household) viruses^ (and) (bacteria\*) on hard, non-porous surfaces in your [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills 99.9% of bacteria\* in (around) the [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills 99.9% of bacteria\* in (around) the [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5]) as it cleans
- Kills 99.9% of germs<sup>‡</sup> in your [insert LOCATIONS Table 3]
- Kills 99.9% of germs<sup>‡</sup> in your [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills 99.9% of RSV and H1N1 that can cause cold and flu
- Kills 99.9% of viruses^ in your [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills 99.9% of viruses^ that can cause cold and flu
- Kills athlete's foot fungus<sup>®</sup> on (bathroom) (restroom) hard non-porous surfaces
- Kills bacteria\* (found) on [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills bacteria\* (household bacteria\*)
- Kills bacteria\* (household bacteria\*) including [insert ORGANISMS Section 4]
- Kills bacteria\* and viruses^ (household bacteria and viruses^)
- Kills bacteria\* and viruses^ (household bacteria and viruses^) including [insert ORGANISMS Section 4]
- Kills bacteria\* in (around) the [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills bacteria\* that cause odors

- Kills germ (microbes) (microorganisms) (bacteria\*) (viruses^) where they live (hide) (hide out) (reside) (lurk) (lie in wait)
- Kills germs<sup>‡</sup> in your [insert LOCATIONS Table 3]
- Kills germs<sup>‡</sup> in your [insert LOCATIONS Table 3], (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Kills microbes (microorganisms) (bacteria\*) (viruses^) where germs<sup>‡</sup> are a concern
- Prevents mold and mildew up to 7 days.
- Kills odor-causing bacteria\*
- Kills (viruses^) (household viruses^) that may cause (colds (and)(or)) the flu
- Kills viruses<sup>^</sup> (household viruses<sup>^</sup>) that may cause the flu including [insert ORGANISMS Section 4]
- Kills) bacteria\* from [insert LOCATIONS Table 3] (and) on [insert SURFACE TYPES Table 4] (and on [insert ITEMS Table 5])
- Leaves [insert LOCATIONS Table 3] (and) [insert SURFACE TYPES Table 4] (and [insert ITEMS Table 5]) disinfected
- Leaves [insert LOCATIONS Table 3] (and) [insert SURFACE TYPES Table 4] (and [insert ITEMS Table 5]) disinfected (and sparkling clean)
- Leaves your \*kitchen (bathroom) (restroom) (home) (surfaces) shiny (clean) and disinfected (sanitary) (smelling clean)
- Make cleaning (and killing germs<sup>†</sup>) (disinfecting) easy (and convenient) (with [this product])
- Make killing (disinfecting) easy (and convenient) (with [this product])
- Make removing germs<sup>‡</sup> (viruses<sup>^</sup>) (and) (bacteria<sup>\*</sup>) easy (and convenient) (with [this product])
- Now cleaning (and killing bacteria\*) is more pleasant than ever before
- One-step\* cleaner (and disinfectant) \*when use-directions for disinfection are followed
- Prevents (inhibits) (controls) the growth of mold and mildew for up to 7 days
- The easy (and convenient) way to clean (deodorize) (and) (disinfect) your (insert LOCATIONS Table 3)
- The easy (effective) way to clean (and disinfect) (while you touch-up)
- The easy (effective) way to touch-up (clean) (and) (disinfect)
- This product kills bacteria\* (household bacteria\*)
- This product kills bacteria\* (household bacteria\*) including [insert ORGANISMS Section 4]
- This product kills bacteria\* and viruses^ (household bacteria\* and viruses^)
- This product kills bacteria\* and viruses^ (household bacteria\* and viruses^) including [insert ORGANISMS Section 4]
- This product kills viruses<sup>^</sup> (household viruses<sup>^</sup>)
- This product kills viruses^ (household viruses^) including [insert ORGANISMS Section 4]
- Tough enough for the high traffic ("high touch") (heavily touched) (frequently used) (frequently touched) items hard non-porous surfaces (areas) in your home
- Tough on dirt and bacteria\*...Easy on You!
- Tough on germs<sup>‡</sup>, easy enough for everyday use
- Tough on germs<sup>‡</sup>, easy on your hard non-porous surfaces
- Use [this brand] throughout your entire home on hard, non-porous surfaces to kill bacteria\* like [insert ORGANISMS Section 4) on hard non-porous (household) surfaces including [insert LOCATIONS Table 3] (and) [insert SURFACE TYPES Table 4] (and) [insert ITEMS Table 5])
- Use daily (everyday) for a fresh (clean) (disinfected) [insert LOCATIONS Table 3]

- Use daily (everyday) for a fresh (clean) (disinfected) [insert LOCATIONS Table 3] and [insert ITEMS Table 5]
- Use for a fresh (clean) (disinfected) [insert LOCATIONS Table 3]
- Use for a fresh (clean) (disinfected) [insert LOCATIONS Table 3] and [insert ITEMS Table 5]
- Use this product [this product] to clean (shine) and disinfect (kill germs<sup>‡</sup>)
- Wipes out tough grime and household (bathroom) (restroom) (\*kitchen) germs\*

### **Table 2 - Cleaning Claims:**

- new (modern) Bathroom (restroom) (Kitchen) Cleaner Formula
- new (modern) formula for cleaning the (Bathroom) (restroom) (Kitchen)
- (Also) great (works effectively in) for (multi-purpose) touch-ups
- (An) Easy cleaning solution for a variety of) [insert LOCATIONS Table 3] hard non-porous surfaces
- (Can be) (Can be use(d)) For everyday (light) cleaning on (in) (around) (the) [insert LOCATIONS Table 3] ([insert SURFACE TYPES Table 4]) ([insert ITEMS Table 5])
- (Easily) Gets rid of [insert SOILS Table 3] around (in) (on) (from) (the) [insert LOCATIONS Table 3] ([insert SURFACE TYPES Table 4]) ([insert ITEMS Table 5])
- (Easily) Removes [insert SOILS Table 3] around (in) (on) (from) the [insert LOCATIONS Table 3] ([insert SURFACE TYPES Table 4]) ([insert ITEMS Table 5])
- (Effective) cleaning has never been more pleasant
- (Fast acting) foaming formula lifts [insert SOILS Table 3]
- (Foaming) Formula (spray) (reaches) hard to reach places (in nooks and crannies) (for easy cleaning)
- (For) (A) Complete clean
- (Help(s)) Prevent(s) (daily) buildup of [insert SOILS Table 6] when used daily (with daily use)
- (Help(s)) Reduce(s) the frequency of deep clean(s)(ing) (occasions) when used (daily) (regularly) (with) (daily) (regular) (use)
- (Helps) Eliminate(s) odors (as it cleans) (as you clean)
- (Helps) Maintain a (clean) (cleaner) home
- (Helps) Prevent(s) small (little) spills (messes) from becoming tougher (harder) cleaning jobs when used daily (with daily use)
- (Helps) Prevent(s) small (little) spills (messes) from becoming tougher (harder) cleaning jobs
- (improved) For tough cleaning
- (Touch-Up) Cleaner for [insert LOCATIONS Table 3]
- (Touch-Up) Cleaning for [insert LOCATIONS Table 3]
- (Tough) cleaning formula wipes out [insert SOILS Table 6] (and leaves a fresh clean scent)
- (Versatile) (cleaner) can be used on all types of [insert LOCATIONS Table 3] hard non-porous surfaces
- (Versatile) (cleaner) can be used throughout (all around) your (the) (whole) [insert LOCATIONS Table 3] on hard, non-porous surfaces
- [insert LOCATIONS Table 3] All-Purpose (Multi-Purpose) (Multi-Surface) (Heavy Duty) (Touch-Up) cleaner
- [insert LOCATIONS Table 3] Touch-up cleaner for [insert ITEMS Table 5]
- [This Brand] [insert LOCATIONS Table 3] Multi-Surface (Multi-Purpose) (All-Purpose) Cleaner
- [This Brand] [This Product] (Effectively) removes (everyday) soils (dirt) (grime) (odors) (soap scum) on (from) (insert surfaces Table 3]

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- [This Brand] foaming action (spray) (cleaner) (formula)
- Foaming Spray
- Foaming Action
- [This Brand] foaming action formula
- [This Brand] foaming formula (cleaner) (spray) (action) (that) makes cleaning easy
- 100% (tough) grease removal
- 100% (tough) soap scum removal
- Removes 100% Soap Scum (with Foaming Spray)
- Removes 100% Soam Scub (with Foaming Action)
- A cleaner (convenient cleaner) like none other
- A convenient (An easy) way to clean (clean-up) (touch-up) everyday (little) messes
- A fast (easy) (convenient) way to clean
- A fast (easy) (convenient) way to clean (clean-up) (touch-up) everyday (little) (frequent) messes
- A fast (easy) way to clean (clean-up) (touch-up) your (insert LOCATIONS Table 3)
- All-Purpose (Multi-Surface) (Multi-Task) (Multi-Purpose) (Heavy Duty) (household) cleaner for the entire (whole) [insert LOCATIONS - Table 3]
- Attacks [insert SOILS Table 6]
- Clean(s) as you go
- Cleans (and) (shines) (without scratching)
- Cleans (Disinfects) [insert LOCATIONS Table 3] messes without fumes (without harsh smell(s)\*) (with no harsh smell(s)\*) \*from cleaning solvents
- Cleans (disinfects) tough (everyday) [insert LOCATIONS Table 3] messes without fumes (with no fumes\*) (without harsh smell(s)\*) (with no harsh smell(s)\*) \*from cleaning solvents
- Cleans (insert surfaces Table 3) (hard non-porous surfaces)
- Cleans (tough) (everyday) [insert SOILS Table 6] (easily)
- Cleans (tough) [insert SOIL Table 6]
- Cleans [insert ITEMS Table 5]
- Cleans everyday [insert LOCATIONS Table 3] messes like (such as) [insert SOILS Table 6]
- Cleans everyday messes without (tough) scrubbing
- Cleans on (in) (around) (the) [insert LOCATIONS Table 3] ([insert SURFACE TYPES Table 4]) ([insert ITEMS Table 5])
- Cleans to a (brilliant) shine
- Cleans tough [insert LOCATIONS Table 3] messes like (such as) [insert SOILS Table 6]
- Complete(s) your (everyday) cleaning regimen (routine)
- Cuts through [insert LOCATIONS Table 3] grime like (such as) [insert SOILS Table 6]
- Cuts through tough (everyday) [insert LOCATIONS Table 3] [insert SOILS Table 6] (and) (more)
- Designed to keep a clean (fresh) home
- Don't let messes slow you down in the [insert LOCATIONS Table 3]
- Easy (convenient) (versatile) [insert LOCATIONS Table 3] clean-up(s) (touch-up(s))
- Easy (Convenient) to use in the [insert LOCATIONS Table 3] (and throughout the house)
- Easy (Convenient) to use throughout the house
- Easy (enough) to use (everyday) (everywhere)
- Effective at removing (tough) (everyday) stains (soils) (dirt) (odors) (soap scum) (grease) (grime)

- Effectively cleans (and shines) (a wide range of) hard non-porous surfaces including [insert LOCATIONS Table 3] ([insert SURFACE TYPES Table 4]) ([insert ITEMS Table 5])
- Effectively removes [insert SOILS Table 7] from multiple [insert LOCATIONS Table 3] hard non-porous surfaces
- Effectively removes dirt from multiple (kitchen) (and) (bathroom) hard non-porous surfaces.
- Fast Acting foaming formula (clings) (that clings)
- Fast acting foaming formula starts to (begins to) work (clean) on contact, lifting [insert SOILS Table 3]
- Fast acting foaming formula starts to (begins to) work (clean) on contact
- Fast, easy cleaning solution
- Fights [insert SOILS Table 6]
- Foaming (action) (cleaner) formula (easily) removes (gets rid of) [insert SOILS Table 3] around (in) (on) (from) the [insert LOCATIONS Table 3] ([insert SURFACE TYPES Table 4]) ([insert ITEMS Table 5])
- Foaming (action) (cleaner) formula to do the hard work (for you)
- Foaming formula (spray) lifts [insert SOILS Table 6]
- Foaming formula helps do the work for you
- Foaming formula starts to (begins to) work (clean) on contact, lifting [insert SOILS Table 3]
- Foaming formula starts to (begins to) work (clean) on contact
- For daily (everyday) (heavy-duty) [insert LOCATIONS Table 3] cleaning (use)
- For daily (everyday) (light-duty) (touch-up) [insert LOCATIONS Table 3] cleaning (use)
- Formula (Easily) Removes (Gets rid of) [insert SOILS Table 3] around (in) (on) (from) [insert LOCATIONS Table 3] ([insert SURFACE TYPES Table 4]) ([insert ITEMS Table 5])
- Good (Great) (Ideal) for multiple cleaning tasks
- Good for touch-up(s) (touch-up cleaning)
- Great for (Spring) (Fall) (Everyday) (and) (or) (Light) Cleaning
- Helps keep your home (clean) (tidy)
- Is good for (cleans) a variety of hard non-porous surfaces
- Is good for (cleans) a variety of hard non-porous surfaces in (around) the [insert LOCATION Table 3]
- Is good for (cleans) a variety of hard non-porous surfaces in (around) the [insert LOCATION Table 3] including (such as) [insert SURFACE TYPES Table 4] (and [insert ITEMS TABLE 5])
- Leave(s) (behind) a brilliant shine
- Leaves (your) [insert LOCATIONS Table 3] clean (shiny) (shining)
- Leaves your kitchen (bathroom) (home) (hard surfaces) shiny (clean)
- Makes [insert LOCATION Table 3] (and) (or) [insert ITEMS Table 5] (cleaning) -or- (clean-up(s)) -or- (touch-up(s)) (easy) -or- (easier)
- Makes cleaning (cleaning up) (touching up) messes easy (convenient)
- Makes your cleaning (job) (life) easy
- new (improved) cleaning formula
- Non-abrasive (Non-corrosive) (No-scratch) formula
- One convenient solution for cleaning your hard non-porous surfaces in the [insert LOCATIONS Table 3]
- One product for a variety of [insert LOCATIONS Table 3] hard non-porous surfaces
- One product for a variety of hard non-porous surfaces
- One product for cleaning a variety of hard non-porous surfaces in (around) the [insert LOCATION Table
   3]

- One product for cleaning a variety of hard non-porous surfaces in (around) the [insert LOCATION Table 3] including (such as) [insert SURFACE TYPES Table 4] (and [insert ITEMS TABLE 5])
- One product to streamline your cleaning process
- Our widest (Wide) Spray for a fast clean
- Our widest (Wide) Spray for our fastest clean
- Picks up (cleans up) [insert LOCATIONS -Table 3] dirt (grime) such as [insert SOILS Table 6]
- Powerful clean
- Powers Through Tough (Soap Scum) Grease (Grime).
- Prevent(s) small (little) spills (messes) from becoming tougher (harder) to clean
- Remove the surface dirt and restore the shine (of the) (kitchen) (bathroom).
- Remove the surface dirt and restore the shine of the [insert LOCATIONS Table 3]
- Removes (Gets rid of) 100% of (Tough) Soap Scum (Grease)
- Removes (tough) (everyday) [insert SOILS Table 6] (easily)
- Removes [insert SOILS Table 7] from hard non-porous [insert LOCATIONS Table 3] surfaces
- Removes 100% of (tough) kitchen grease
- Removes 100% of (tough) soap scum
- Requires minimal scrubbing
- Stay on top of your (little) (smaller) messes (cleaning), use daily (regularly)
- Tackle(s) your (tough) [insert LOCATIONS Table 3] cleaning needs
- The fast (easy) (and convenient) way to keep your (insert LOCATIONS Table 3) looking "just cleaned"
- Tough on [insert SOILS Table 6]
- Use this product [Brand Name] to clean (shine)
- Wipe(s) away (nasty) (filthy) [insert LOCATIONS Table 3] messes
- Wipe(s) out tough (everyday) [insert SOILS Table 6] (and leave a fresh clean scent)
- Won't scratch surfaces

#### **Table 3: Locations**

Interior(s) (surface(s)) (of) [May be combined with SURFACE TYPES - Table 4 -and/or- ITEMS - Table 5.] Exterior(s) (surface(s)) (of) [May be combined with SURFACE TYPES - Table 4 -and/or- ITEMS - Table 5.]

- Airplanes
- Automobile(s)
- Automotive Shops
- (Home) Environment
- appliances
- Basement(s)
- Bathroom(s)
- Bed and Breakfast Inns
- Bedroom(s)
- Businesses
- Buses
- Cabinet(s)

- Car(s)
- Commercial
- Convenience Stores
- Countertop(s)\*
- Cruise Ships
- Den(s)
- Dining area(s)
- Dining room(s)
- Dorm(s)
- Dormitory (Dormitories)
- Family Room(s)

- Floor(s)
- Garage Storage Area(s)
- Garage(s)
- Home(s)
- Hotels & Motels
- House(s)
- Household(s)\*
- Indoors
- Kitchen(s)\*
- Laundry Room(s)
- Living Room(s)
- Mobile Home(s)

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## [Information in brackets is notes to Reviewer] (Information in parentheses is optional language)

- Mudroom(s)
- Offices
- Outdoor(s)
- Oven(s) Exteriors
- Patio(s)
- Pet Area(s)
- Play (Area(s)) (Room(s))
- Range top(s)\*

- Restroom(s)
- Restaurants rinse surfaces with potable water
- Retail Stores
- Shower(s)
- shower door(s)
- sink(s)

- trash bin(s)
- tub(s)
- Vacation Home(s)
- vanity top(s)
- <u>vinyl shower curtain(s)</u>
- wall(s)
- working surfaces

#### **Table 4: Surface Types**

Sealed [May be combined with other SURFACE TYPES, eg. Sealed Granite]
Baked [May be combined with other SURFACE TYPES, eg. Baked Enamel]
Glazed [May be combined with other SURFACE TYPES, eg. Glazed Enamel]
Enamel (Enameled) [May be combined with other SURFACE TYPES, eg. Enamel Tiles]
Ceramic [May be combined with other SURFACE TYPES, eg. Ceramic Tiles]
Porcelain [May be combined with other SURFACE TYPES, eg. Porcelain Sinks]

- Granite<sup>α</sup>
- Marble<sup>α</sup>
- Formica
- Stainless Steel
- Wood Laminate
- Glazed Ceramic Tile
- Acrylic
- Aluminum
- Brass
- Bronze
- (Brushed) Nickel
- (Brushed) Stainless steel
- Cement<sup>α</sup>
- Chrome (fixtures)
- Concrete<sup>α</sup>
- Corian®\*\* (\*is trademark owned by E.I. du Pont de Nemours and Company)
- Formica<sup>®\*</sup> (\*is trademark owned by The Diller Corporation)
- Fiberglass
- (Finished) Polyurethane

- Flagstone<sup>α</sup>
- Linoleum
- Masonry<sup>α</sup>
- Metal(s)
- (Natural) Stone<sup>α</sup>
- Pergo®\*\* (laminate) (hardwood) surfaces
   (\*is trademark owned by Pergo AG)
- Plastic (ABS)
- Quartz
- (Stainless) Steel
- (Synthetic) Marble<sup>α</sup>
- Vinyl
- Slate<sup>α</sup>
- (Tempered) Glass
- Tile(s)
- Tiled
- Terrazzo<sup>α</sup>
- (Wood) Laminate

 $^{\alpha}$ Sealed

#### Table 5: Hard, Non-Porous Items:

- (Automobile) (Car) interior(s)
- (Automobile) (Car) dashboard(s)
- (Automobile) (Car) seat(s)
- (Automobile) (Car) exterior(s)
- Counter(s)\*
- Countertop(s) \*

- Bathtub(s)
- (exterior surface of)
   BBQ (use when surface
   is cool)
- Bedframe(s)
- Bedside table(s)
- Bicycle(s)
- Bike(s)
- Bookcase(s)
- Booster chair(s)

- Booster seat(s)
- Baseboard(s) (Molding) (Trim)
- Basin(s)
- Behind (and under) (the) sink(s)
- Cabinet handle(s)
- Cabinet(s)
- Camper(s)
- Changing table(s)

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- China cabinet(s)
- Clock(s)
- Cooktop(s)\*
- Dishwasher(s) Exteriors
- Dishwasher door(s)
   Exteriors
- Freezer(s) Exteriors
- Freezer door(s)Exteriors
- Microwave(s) Exteriors
- Microwave door(s)
   Exteriors
- Microwave oven(s)
   Exteriors
- Microwave oven door(s) Exteriors
- Oven(s) Exteriors
- Oven door(s) Exteriors
- Crib(s)
- Cupboard(s)
- Desktop(s)
- Diaper pail(s)
- Diaper changing table(s)
- Table(s)\*
- Chair(s)
- Doorknob(s)
- (Door) handle(s)
- Door(s)
- (closet) (entrance)
  Door(s)

- Dresser(s)
- Exercise equipment
- Faucet(s)
- Bathroom Fixture(s)
- (no-wax) Floors
- Footboard(s)
- Furniture
- Garbage can(s)
- Handrail(s)
- Hand railing(s)
- Headboard(s)
- High chair(s)
- Grout
- Caulk
- High traffic (surface(s)) (area(s))
- Nightstand(s)
- (Picture(s)) Frame(s)
- Railing(s)
- Range(s) Exteriors
- Range hood(s) Exteriors
- Range top(s) Exteriors
- Recycling bin(s)
- Refrigerator(s) Exteriors
- Refrigerator door(s) Exteriors
- Shelve(s) (Shelving)
- Shower(s)
- Shower head(s)
- Shower curtain(s)
- Shower door(s)

- Shower stall(s)
- (Shower) (Bathtub)
   (Tub) Surround(s)
- Sink(s)
- (Small) (Large)
   Appliances
- Stovetop(s)\*
- Surface(s\*
- Tap(s)
- Tire(s)
- Toaster(s) Exteriors
- Toilet(s)
- Toilet (area(s))
- Toilet handle(s)
- Toilet seat(s)
- Toilet rim(s)
- Toilet tank(s)
- Toilet bowl(s) exterior(s)
- Tile(s)
- Tub(s)
- Vanity (Vanities)
- Siding
- Wall(s)
- Washer(s)
- Washing machine(s)
- (Window) Ledges
- (Window) Blinds

### Table 6: Soils

- (Tough) Soap Scum
- Dirt
- Grime
- (Small) (Large) Spills
- (Small) (Large) Messes
- Toothpaste
- Water marks
- Misses
- Drips

- Cosmetics
- Urine
- Mud
- Bathtub ring(s)
- Foundation
- Make-up
- Tub ring(s)
- Shower ring(s)

- (Tough) (Baked on) Grease
- Soil(s)
- Lipstick
- Hairspray
- Shaving cream
- Smudges
- Fingerprints
- Hair

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[Information in brackets is notes to Reviewer] (Information in parentheses is optional language)

Stubble

Rings

Spots

• Oil

## **Table 7: Fragrances:**

- (Blue) (Bright) (Calm) (Fresh) (Refreshing) (Shimmering) (Sparkling) Water(s)
- (Blue) (Clean) (Cool) (Calm) (Rain) (Sky) (Soft) (Spring) (Tender) (Water) Breeze(s)
- (Blue) (Clear) Sky
- (Blue) (Fresh) (Pure) (Purely) Calm
- (Calm) (Glistening) (Trickling) Stream
- (Citrus) (Lemon) (Orange) Action
- (Cool) (Crystal) (Fresh) (Sheer) (Sparkling) (Sunrise) (Tranquil)
- (Invigorating) (Clean) Citrus (Action) (Authority) (Blossom) (Clean) (Fresh) (Scent)
- (Invigorating) Clean (Citrus)
- (Lemon) (Orange) (Citrus) Power
- (Magic) (Mistry) Meadow(s)
- (Powerful) Passionfruit
- (Tangerine) (Mandarin) (Orange) (Lemon) (Lime) (Citrus) (Grapefruit) Fizz
- (Tender) (Ocean) Breeze
- Airy Sky
- Angel Whispers®
- Aqua (Breeze) (Clean) (Cool) (Fizz) (Fresh) (Rain) (Splash)
- Babbling Brook
- Breezy Marine
- Brilliant Budding Blossoms
- Brilliant Citrus Sun
- Calm (Breeze) (Rain) (Stream) (Water(s))
- Clean (&) (Champagne) (Cotton) (Breeze) (Fresh) (Linen & Sunny Days) (Shine)
- Cool (Aqua) (Breeze) (Ocean) (Rain) (Willow)
- Country Garden®
- Crisp Waters®
- Electrifying (Citrus) (Orange)
- Exhilarating (Citrus) (Orange)
- Exotic
- Extra Bold Lemon
- Fierce Orange Force
- Foaming Fresh
- Fresh (Air) (Breeze) (Bubbling Spring(s)) (Citrus) (&) (Clean) (Cotton) (Laundry) (Linen) (Marine) (Mountain Morning) (Ocean) (Rain) (Scent) (Stream) (Water(s))
- Fruit (&) (Citrus)
- Glistening (Citrus) (Grapefruit) (Lemon) (Lime) (Orange) (Pool) (Stream)
- Herbal Mist<sup>®</sup>
- Intense Citrus (Force)
- Island Escape<sup>®</sup>
- Jasmine and White Rose
- Lavender (&) Meadow

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- Lemon (Scent) (Limelight)
- Lemon Power®
- Light (Fresh)
- Marine (Breeze)
- Ocean (Breeze) (Fresh) (Oasis)
- Ocean Blue & Refreshing Surf™
- Ocean Blue™
- Orange (Blossom) (Clean) (Grove) (Peel) (Sunrise) (Fragrance)
- Orange Action™
- Orange(s)
- Original Scent
- Passionfruit
- Pure (Air) (Calm)
- Rainshower®
- Refreshing (Aqua) (Oasis) (Ocean) (Water(s))
- Rippling Pool
- Sea Breeze
- Seasonal
- Shimmering (Water)
- Soft (Breeze) (Rain)
- Spa Oasis
- Sparkling (Fresh) (Lemon) (Lime) (Ocean) (Orange) (Raindrops) (Spring)
- Sparkling (Fresh) (Sweet) (Invigorating) (Citrus) (Twist) (Splash)
- Spring Breeze
- Sun Garden
- Sunny Days
- Tranquil (Breeze) (Oasis) (Ocean) (Sea)
- Trickling) (Twinkling) Stream
- Ultra (Citrus) (Lemon) (Lime) (Orange)
- Ultra (Citrus) (Lemon) (Lime) (Orange) Power
- Lavender
- Floral Fusion

#### Table 8 – Miscellaneous Marketing claims

- (improved) [insert FRAGRANCE Table 7] scent (fragrance) (Freshens) (Deodorizes) (and) leaves your [insert LOCATIONS Table 3] smelling fresh
- (improved) scent (fragrance name) leaves your bathroom (restroom) (kitchen\*) (home) smelling fresh
- (Now) The cleaning power of [This Brand] (comes) with the invigorating scent of (fresh) [insert FRAGRANCE Table 7]
- (Tough) (Everyday) cleaning (formula) with a (fresh) [insert FRAGRANCE Table 7] scent
- (Tough) cleaning never smelled so good

- [insert FRAGRANCE Table 7] scent (fragrance) deodorizes and leaves your [insert LOCATIONS Table 3] smelling fresh
- Amazing scent (smell) (fragrance)
- Cleans hard non-porous surfaces and eliminates the food odors left behind
- Cleans the soils that cause food odors on hard non-porous surfaces
- Deodorizer
- Deodorizes
- Deodorizes and leaves your [insert LOCATIONS Table 3] smelling fresh
- Fresh (Disinfecting) Scent of [insert FRAGRANCE Table 7]
- Gentle scent
- Great (smelling) [insert FRAGRANCE Table 7] scent
- Has (Leaves) a pleasant (airy) (mild) (light) (subtle) (long lasting) (fresh) (clean) scent (fragrance) (smell)
- Has a pleasant scent without harsh smells\*. \*Harsh smells from cleaning solvents.
- improved (better) Scent
- improved Scent
- Limited Edition (fragrance) (scent)
- new (improved) [insert FRAGRANCE Table 7] scent(s)
- new (Scent) (Fragrance)
- No (chemical) (cleaner) (cleaning) (formula) smell(s) (fumes) (odor(s)) from cleaning solvents
- With the (refreshing) (invigorating) scent of Glade® [insert FRAGRANCE Table 7]
- Without a (the) (harsh) (chemical) (cleaner) smell(s) (formula) (fumes) (odor(s)) from cleaning solvents
- Without harsh cleaning solvent smell(s)
- No harsh (cleaning solvent) smell(s)
- No harsh smells\*. \*Harsh smells from cleaning solvents.
- Without harsh smells
- Without harsh smells\*. \*Harsh smells from cleaning solvents.
- Without (No) (harsh cleaning) (harsh cleaning solvent) (cleaning solvent) smell(s)
- (Big) X oz. Size (Pack)
- (Handy) Trial Size (Available)
- better Value
- Big (Job) Size
- Bigger Size (package)
- Bonus (Club) (Multi-) (Special) (Mega) (Value) (Combo) (Economy) (Trial) (Pack) Size
- Economic Refill
- Economic Refill
- Gallon size
- Trial (Twin) Pack
- X oz. at the X oz. price
- X% (oz.) More (Free)
- (More) focused (accurate) application
- Bottle made of (X%) post-consumer recycled plastic
- Foaming trigger
- improved look (design) (sprayer) (trigger) (spray) (bottle) (for) (better) (value) (dispensing)

- new look (design) (sprayer) (trigger) (spray) (bottle) (for) (better) (value) (dispensing)
- Peel off (here)
- Recyclable (container)
- (Can be) Use(d) in the [insert LOCATIONS Table 3] (and) (throughout) (on hard non-porouse surfaces all around) (your home) (your house)
- (Can be) Use(d) on hard, non-porous surfaces (throughout) (all around) the (your) [insert LOCATIONS Table 3]
- (Contains) No abrasives (harsh acids) (chlorine) (bleach) (phosphates) (Phosphorous)
- (For) Use all around hard non-porous surfaces (in) (on) the [insert LOCATION Table 3] (hard non-porous surfaces)
- (For) Use on [insert LOCATIONS Table 3] (and) (or) [insert SURFACE TYPES Table 4] (and) (or) [insert ITEMS Table 5] (hard non-porous surfaces)
- (Specially formulated) For a variety of [insert LOCATIONS Table 3] hard non-porous surfaces
- (Specially formulated) For use in (on) (around) [insert LOCATIONS Table 3] (and) (or) [insert SURFACE TYPES Table 4] (and) (or) [insert ITEMS Table 5] (hard non-porous surfaces)
- (The) Perfect product for your [insert LOCATIONS Table 3]
- (Total) kitchen\* (bathroom) (restroom) solution(s)
- (Won't) (Will not) harm (most) (insert LOCATION Table 3) hard non-porous surfaces
- [This Brand] We work hard so you don't have to®
- By (from) (the makers of) [This Product] [This Brand]
- Can be used on a wide variety of [insert LOCATIONS Table 3] (and) (or) [insert SURFACE TYPES Table 4] (and) (or) [insert ITEMS Table 5] (hard non-porous surfaces)
- Does not contain abrasives (acids) (chlorine) (bleach) (phosphates) (Phosphorous)
- For the entire [insert LOCATIONS Table 3]
- From the makers of [This Brand]
- Great (Works) (Effective) on multiple hard non-porous surfaces
- Great for hard, non-porous surefaces (all around) (the) [insert LOCATIONS Table 3]
- Great on hard, non-porous surfaces such as: [insert LOCATIONS Table 3]
- Improved (better) (Formula) (Trigger) (Bottle)
- Makes your job (easy) -or- (easier)
- new (Trigger) (Bottle) (Formula)
- Patented (Cleaning) (Technology) (Formula)
- S.C. Johnson has a cleaning solution for every room in your home
- Safe (for use) on [insert SURFACE TYPES Table 3]
- Saves (you) time (effort)
- Simple (easy) to use
- Won't (Will not) harm septic systems (tanks)

#### [SECTION 6: MISC]

EPA Reg. No. 89900-3 EPA Est. No.

Batch Code:

S.C. Johnson Professional,

(US) Patent XXXXX Patent Pending

Questions? Comments? Call 800-558-5252 or Write Helen Johnson 2 20XX S. C. Johnson & Son, Inc., Racine, WI 53403-2236 All Rights Reserved

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## [SECTION 7: GRAPHICS]



## **Representative Location Graphics**





S.C. Johnson Professional, A Division of S.C. Johnson & Son, Inc.

File Name: Gertrude II

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**RESTROOM** 

**KITCHEN** 





**RESTROOM** 

**KITCHEN** 

## **Graphics for Fragrance Descriptions:**







File Name: Gertrude II

























File Name: Gertrude II



